

July 27, 2000

Ms. Lynda L. Dorr Secretary to the Commission Public Service Commission of Wisconsin PO Box 7854 Madison, WI 53707-7854

RE: Application for the approval of the Agreement for Service Resale Between CenturyTel of Central Wisconsin, LLC and Telephone USA of Wisconsin, LLC and Phone-Link, Inc. dated June 3, 2000.

Dear Ms. Dorr:

CenturyTel of Central Wisconsin, LLC and Telephone USA of Wisconsin, LLC hereby requests approval pursuant to 47 USC 252, of the enclosed Agreement for Service Resale between CenturyTel of Central Wisconsin, LLC and Telephone USA of Wisconsin, LLC and Phone-Link, Inc.

I have been authorized by Phone-Link, Inc. to submit for Commission approval, pursuant to 47 U.S.C. s. 252(e), the enclosed Agreement for Service Resale.

I hereby certify that a copy of this filing has been served on Phone-Link, Inc., Annette Lee, 230 Yager Avenue. Suite 3. La Grange, Kentucky, 40031, by US Postal Service on June 27, 2000.

Sincerely.

Fran Runkel Carrier Relations

jg

Enc.

cc: Annette Lee
Tim Steffes

THE SERVICE

# RESALE AGREEMENT

# **BETWEEN**

TELEPHONE USA OF WISCONSIN, LLC.

AND

PHONE-LINK, INC.

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This Resale Agreement (the "Agreement") is by and between Telephone USA of Wisconsin, LLC. with its address for purposes of this Agreement at 2615 East Avenue South, La Crosse, WI 54602-4800 ("TEL USA"), and Phone-Link, Inc., in its capacity as a certified provider of local dial-tone service ("Phone-Link"), with its address for this Agreement at 230 Yager Avenue, Suite 3, LaGrange, KY, 40031 (TEL USA and Phone-Link being referred to collectively as the "Parties" and individually as a "Party"). This Agreement covers services in the State of Wisconsin only (the "State").

WHEREAS, Section 251 of the Telecommunications Act of 1996 (the "Act") imposes specific obligations on LECs with respect to the resale of their telecommunications services;

NOW, THEREFORE, in consideration of the mutual provisions contained herein and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, TEL USA and Phone-Link hereby covenant and agree as follows:

#### ARTICLE I

#### SCOPE AND INTENT OF AGREEMENT

Pursuant to this Agreement, the Parties will extend certain arrangements to one another within each area in which they both operate within the State for the purchase of certain telecommunications services. This Agreement governs the purchase by Phone-Link of certain telecommunications services provided by TEL USA in its franchise areas for resale by Phone-Link. This Agreement is an integrated package that reflects a balancing of interests critical to the Parties. This Agreement will be submitted to the Wisconsin Public Service Commission (the "Commission") for approval. The Parties agree that their entrance into this Agreement is without prejudice to and does not waive any positions they may have taken previously, or may take in the future, in any legislative, regulatory, judicial or other public forum addressing any matters, including matters related to the same types of arrangements and/or matters related to TEL USA's cost recovery covered in this Agreement. Phone-Link agrees to negotiate reciprocal terms and conditions with TEL USA based on this Agreement.

The services and facilities to be provided to Phone-Link by TEL USA in satisfaction of this Agreement may be provided pursuant to TEL USA tariffs and then current practices. Should such services and facilities be modified by tariff or by Order, including any modifications resulting from other Commission proceedings, federal court review or other judicial action, and unless otherwise specified herein, such modifications will be deemed to automatically supersede any rates and terms and conditions of this Agreement. The Parties shall cooperate with one another for the purpose of incorporating required modifications into this Agreement.

#### ARTICLE II

#### **DEFINITIONS**

## 1. General Definitions.

Except as otherwise specified herein, the following definitions shall apply to all Articles and Appendices contained in this Agreement. Additional definitions that are specific to the matters covered in a particular Article may appear in that Article. To the extent that there may be any conflict between a definition set forth in this Article II and any definition in a specific Article or Appendix, the definition set forth in the specific Article or Appendix shall control with respect to that Article or Appendix.

#### 1.1 Act

The Telecommunications Act of 1996, Public Law 104-104 of the 104th United States Congress effective February 8, 1996.

#### 1.2 Affiliate

A person, corporation or other legal entity that, directly or indirectly, owns or controls a Party, or is owned or controlled by, or is under common ownership or control with a Party.

#### 1.3 Applicable Law

All laws, statutes, common law, regulations, ordinances, codes, rules, guidelines, orders, permits, and approvals of any Governmental Authority, which apply or relate to the subject matter of this Agreement.

### 1.4 <u>Automatic Location Identification/Data Management System (ALI/DMS)</u>

The emergency services (E-911/911) database containing customer location information (including name, address, telephone number, and sometimes special information from the local service provider) used to process subscriber access records into Automatic Location Identification (ALI) records.

### 1.5 As-Is Transfer for AIT

The transfer of all telecommunications services and features available for resale, that are currently being provided for a specific account, without the requirements of a specific enumeration of the services and features on the Local Service Request (LSR).

## 1.6 Basic Local Exchange Service

Voice grade access to the network that provides: the ability to place and receive calls; touch-tone service, access to operator services; access to directory assistance; access to emergency services (E911); access to telephone relay service (TRS); access to interexchange carriers of the customer's choice; standard white pages directory listing; and toll blocking for low-income consumers participating in Lifeline (subject to technical feasibility).

#### 1.7 Business Day

Monday through Friday, except for holidays on which the U.S. mail is not delivered.

#### 1.8 <u>Centralized Message Distribution System (CMDS)</u>

The billing record and clearing house transport system that the Regional Bell Operating Companies (RBOCs) and other incumbent LECs use to efficiently exchange out collects and in collects as well as Carrier Access Billing System (CABS) records.

## 1.9 CLLI Codes

Common Language Location Identifier Codes.

### 1.10 Commission

The Public Service Commission of Wisconsin.

## 1.11 Competitive Local Exchange Carrier (CLEC)

Any company or person authorized to provide resale of local exchange services in competition with an ILEC.

#### 1.12 Currently Available

Existing as part of TEL USA's network at the time of the requested order or service and does not include any service, feature, function or capability that TEL USA either does not provide to itself or to its own end users, or does not have the capability to provide.

#### 1.13 Customer

TEL USA or Phone-Link, depending on the context and which Party is receiving the service from the other Party.

#### 1.14 **E-911 Service**

A method of routing 911 calls to a PSAP that uses a customer location database to determine the location to which a call should be routed. E-9-1-1 service includes the forwarding of the caller's Automatic Number Identification (ANI) to the PSAP where the ANI is used to retrieve and display the Automatic Location Identification (ALI) on a terminal screen at the answering Attendant's position. It usually includes selective routing.

#### 1.15 Exchange Message Record (EMR)

An industry standard record used to exchange telecommunications message information among CLECs for billable, non-billable, sample, settlement and study data. EMR format is defined in BR-010-200-010 CRIS Exchange Message Record, published by Telcordia Technologies.

#### 1.16 Exchange Service

All basic access line services, or any other services offered to end users which provide end users with a telephonic connection to, and a unique telephone number address on, the Public Switched Telecommunications Network (PSTN), and which enable such end users to place or receive calls to all other stations on the PSTN.

#### 1.17 **FCC**

The Federal Communications Commission.

### 1.18 <u>Incumbent Local Exchange Carrier (ILEC)</u>

Any local exchange carrier that was as of February 8, 1996, deemed to be a member of the Exchange Carrier Association as set forth in 47 C.F.R. §69.601(b) of the FCC's regulations.

## 1.19 Interexchange Carrier (IXC)

A telecommunications service provider authorized by the FCC to provide interstate long distance communications services between LATAs and is authorized by the State to provide inter- and/or intraLATA long distance communications services within the State.

#### 1.20 Local Exchange Carrier (LEC)

Any company certified by the Commission to provide local exchange telecommunications service. This includes the Parties to this Agreement.

#### 1.21 Local Number Portability (LNP)

The ability of users of telecommunications services to retain, at the same location, existing telecommunications numbers without impairment of quality, reliability, or convenience when switching from one telecommunications carrier to another.

### 1.22 **911 Service**

A universal telephone number which gives the public direct access to the PSAP. Basic 911 service collects 911 calls from one or more local exchange switches that serve a geographic area. The calls are then sent to the correct authority designated to receive such calls.

## 1.23 Numbering Plan Area (NPA)

Also sometimes referred to as an area code, is the three digit indicator which is defined by the "A", B and "C" digits of each 10-digit telephone number within the NANP. Each NPA contains 800 possible NXX Codes. There are two general categories of NPA, "Geographic NPAs" and "Non-Geographic NPAs". A Geographic NPA is associated with a defined geographic area, and all telephone numbers bearing such NPA are associated with services provided within that geographic area. A Non-Geographic NPA, also known as a "Service Access Code" or "SAC Code" is typically associated with a specialized telecommunications service which may be provided across multiple geographic NPA areas. 800, 900, 700And 888 are examples of Non-Geographic NPAs.

## 1.24 NXX, NXX Code, Central Office Code or CO Code

The three digit switch entity indicator which is defined by the "D", "E", and "F" digits of a 10-digit telephone number within the NANP. Each NXX Code contains 10,000 station numbers.

### 1.25 Party/Parties

TEL USA and/or Phone-Link.

#### 1.26 Provider

TEL USA or Phone-Link depending on the context and which Party is providing the service to the other Party.

## 1.27 <u>Public Safety Answering Point (PSAP)</u>

An answering location for 9-1-1 calls originating in a given area. A PSAP may be designated as Primary or Secondary, which refers to the order in which calls are directed for answering. Primary PSAPs respond first; Secondary PSAPs receive calls on a transfer basis only, and generally serve as a centralized answering location for a particular type of emergency call. PSAPs are staffed by employees of Emergency Response Agencies (ERAs) such as police, fire or emergency medical agencies or by employees of a common bureau serving a group of such entities

#### 1.28 **Subsidiary**

A corporation or other legal entity that is majority owned by a Party.

## 1.29 <u>Telecommunications Services</u>

The offering of telecommunications for a fee directly to the public, or to such classes of users as to be effectively available directly to the public, regardless of the facilities used.

### 1.30 TEL USA Guide

The TEL USA Guide which contains TEL USA 's operating procedures for ordering, provisioning, trouble reporting and repair for resold services. Except as specifically provided otherwise in this Agreement, service ordering, provisioning, billing and maintenance shall be governed by the Guide which may be amended from time to time by TEL USA as needed.

#### 1.31 Undefined Terms

Terms that may appear in this Agreement which are not defined. Parties acknowledge and agree that any such terms shall be construed in accordance with customary usage in the telecommunications industry as of the effective date of this Agreement.

### 1.32 <u>Vertical Features (including CLASS Features)</u>

Vertical services and switch functionality's provided by TEL USA, including: Automatic Call Back; Automatic Recall; Call Forwarding Busy Line/Don't Answer; Call Forwarding Don't Answer; Call Forwarding Variable; Call Forwarding - Busy Line; Call Trace; Call Waiting; Call Number Delivery Blocking Per Call; Calling Number Blocking Per Line; Cancel Call Waiting; Distinctive Ringing/Call Waiting; Incoming Call Line Identification Delivery; Selective Call Forward; Selective Call Rejection; Speed Calling; and Three Way Calling/Call Transfer.

#### ARTICLE III

#### GENERAL PROVISIONS

#### Scope of General Provisions.

Except as may otherwise be set forth in a particular Article or Appendix of this Agreement, in which case the provisions of such Article or Appendix shall control, these General Provisions apply to all Articles and Appendices of this Agreement.

#### 2. Term and Termination.

#### 2.1 Term.

Subject to the termination provisions contained in this Agreement, the term of this Agreement shall be from the Effective Date of this Agreement until June 30, 2001 and shall continue in effect for consecutive six (6) month terms unless either Party gives the other Party at least ninety (90) calendar days written notice of termination, which termination shall be effective at the end of the then-current term ("Termination Date"). In the event notice is given less than 90 calendar days prior to the end of the current term, this Agreement shall remain in effect for 90 calendar days after such notice is received, provided, that in no case shall the Termination Date be extended beyond 90 calendar days after the end of the current term.

#### 2.2 Post-Termination Arrangements.

Except in the case of termination as a result of either Party's Default under Section 2.3 below, or a termination upon sale, pursuant to Section 2.4, for service arrangements made available under this Agreement and existing at the time of termination, those arrangements may continue:

- (a) As if under this Agreement, if either Party has requested negotiations for a new agreement pursuant to Sections 251 and 252 of the Act, (i) until this Agreement has been replaced by a new agreement, or (ii) for up to one hundred eighty (180) calendar days following the Termination Date, whichever is earlier.
- (b) If this Agreement is not continued pursuant to subsection (a) preceding under (i) a new agreement voluntarily executed by the Parties; (ii) standard terms and conditions approved and made generally effective by the Commission, if any; (iii) tariff terms and conditions made generally available to all Local Providers; or (iv) any rights under Section 252(i) of the Act.

#### 2.3 Termination Upon Default.

Either Party may terminate this Agreement in whole or in part in the event of a default by the other Party; *provided however*, that the non-defaulting Party notifies the defaulting party in writing of the alleged default and that the defaulting Party does not cure the alleged default within sixty (60) calendar days of receipt of written notice thereof. Default is defined to include:

- (a) A Party's insolvency or the initiation of bankruptcy or receivership proceedings by or against the Party; or
- (b) Party's refusal or failure in any material respect properly to perform its obligations under this Agreement, or the violation of any of the material terms or conditions of this Agreement.

## 2.4 <u>Termination Upon Sale.</u>

Notwithstanding anything to the contrary contained herein, a Party may terminate this Agreement as to a specific operating area or portion thereof if such Party sells or otherwise transfers the area or portion thereof. The selling or transferring Party shall provide the other Party with at least ninety (90) calendar days' prior written notice of such termination, which shall be effective on the date specified in the notice. Notwithstanding termination of this Agreement as to a specific operating area, this Agreement shall remain in full force and effect in the remaining operating areas.

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## 2.5 <u>Liability Upon Termination</u>.

Termination of this Agreement, or any part hereof, for any cause shall not release either Party from any liability which at the time of termination had already accrued to the other Party or which thereafter accrues in any respect to any act or omission occurring prior to the termination or from an obligation which is expressly stated in this Agreement to survive termination.

## 3. <u>Amendments.</u>

Any amendment, modification, or supplement to this Agreement must be in writing and signed by an authorized representative of each Party. The term "this Agreement" shall include future amendments, modifications, and supplements.

#### 4. Assignment.

Any assignment by either Party of any right, obligation, or duty, in whole or in part, or of any interest, without the written consent of the other Party shall be void, except that either Party may assign all of its rights, and delegate its obligations, liabilities and duties under this Agreement, either in whole or in part, to any entity that is, or that was immediately preceding such assignment, a Subsidiary or Affiliate of that Party without consent, but with written notification. The effectiveness of an assignment shall be conditioned upon the assignee's written assumption of the rights, obligations, and duties of the assigning Party.

### 5. Authority.

Each person whose signature appears on this Agreement represents and warrants that he or she has authority to bind the Party on whose behalf he or she has executed this Agreement. Each Party represents he or she has had the opportunity to consult with legal counsel of his or her choosing and Phone-Link has not relied on TEL USA counsel, pursuant to this Agreement.

#### 6. Responsibility for Payment.

TEL USA may charge Phone-Link and Phone-Link will pay TEL USA a deposit before TEL USA is required to perform under this agreement if Phone-Link has not established a good payment history with TEL USA. Such deposit will be calculated based on TEL USA's estimated two-month charges to Phone-Link using Phone-Link's forecast of resale lines. Interest will be paid on the deposit in accordance with state requirements for end user deposits.

## 7. <u>CLEC Profile.</u>

Before orders can be taken, the CLEC Profile must be completed and returned; and, if required, an advanced deposit paid. Phone-Link will provide TEL USA with its Operating Company Number (OCN), Company Code (CC), and Customer Carrier Name Abbreviation (CCNA) as described in the TEL USA Guide. Phone-Link agrees to warrant to TEL USA that it is a certified provider of telecommunications service. Phone-Link will document its Certificate of Operating Authority on the CLEC Profile and agrees to update this CLEC Profile as required to reflect its current certification.

## 8. Contact Exchange.

The Parties agree to exchange and to update contact and referral numbers for order inquiry, trouble reporting, billing inquiries, and information required to comply with law enforcement and other security agencies of the government.

## 9. <u>Electronic Interface</u>.

Electronic interface is not currently available.

## 10. Billing and Payment.

Phone-Link and TEL USA agree to exchange all information to accurately, reliably, and properly order and bill for features, functions and services rendered under this Agreement.

### 10.1 Back Billing.

Neither Party will bill the other Party for previously unbilled charges that are for more than one-year prior to the current billing date.

## 10.2 Dispute.

If one Party disputes a billing statement issued by the other Party, the billed Party shall notify Provider in writing regarding the nature and the basis of the dispute within six (6) months of the statement date or the dispute shall be waived. The Parties shall diligently work toward resolution of all billing issues.

### 10.3 Late Payment Charge.

If any undisputed amount due on the billing statement is not received by Provider on the payment due date, Provider shall calculate and assess, and Customer agrees to pay, at Provider's option, a charge on the past due balance at an interest rate equal to the amount allowed by the applicable TEL USA state retail/local tariff, in accordance with the service ordered, or the maximum nonusurious rate of interest under applicable law. Late payment charges shall be included on the next statement.

#### 10.4 Due Date.

Payment is due thirty (30) calendar days from the bill date.

### 10.5 Audits.

Either Party may conduct an audit of the other Party's books and records pertaining to the Services provided under this Agreement, no more frequently than once per twelve (12) month period, to evaluate the other Party's accuracy of billing, data and invoicing in accordance with this Agreement. Any audit shall be performed as follows: (i) following at least thirty (30) Business Days' prior written notice to the audited Party; (ii) subject to the reasonable scheduling requirements and limitations of the audited Party; (iii) at the auditing Party's sole cost and expense; (iv) of a reasonable scope and duration; (v) in a manner so as not to interfere with the audited Party's business operations; and (vi) in compliance with the audited Party's security rules.

#### 11. Binding Effect.

This Agreement shall be binding on and inure to the benefit of the respective successors and permitted assigns of the Parties.

## 12. Compliance with Laws and Regulations.

Each Party shall comply with all federal, state, and local statutes, regulations, rules, ordinances, judicial decisions, and administrative rulings applicable to its performance under this Agreement.

## 13. <u>Confidential Information</u>.

#### 13.1 Identification.

Either Party may disclose to the other proprietary or confidential customer, technical, or business information in written, graphic, oral or other tangible or intangible forms ("Confidential Information"). In order for information to be considered Confidential Information under this Agreement, it must be marked "Confidential" or "Proprietary," or bear a marking of similar import. Orally or visually disclosed information shall be deemed Confidential Information only if contemporaneously identified as such and reduced to writing and delivered to the other Party with a statement or marking of confidentiality within thirty (30) calendar days after oral or visual disclosure.

Notwithstanding the foregoing, preorders and all orders for services placed by Phone-Link pursuant to this Agreement, and information that would constitute customer proprietary network information of Phone-Link end user customers pursuant to the Act and the rules and regulations of the FCC, as well as recorded usage information with respect to Phone-Link end users, whether disclosed by Phone-Link to TEL USA or otherwise acquired by TEL USA in the course of its performance under this Agreement.

## 13.2 Handling.

In order to protect such Confidential Information from improper disclosure, each Party agrees:

- (a) That all Confidential Information shall be and shall remain the exclusive property of the source;
- (b) To limit access to such Confidential Information to authorized employees who have a need to know the Confidential Information for performance of this Agreement;
- (c) To keep such Confidential Information confidential and to use the same level of care to prevent disclosure or unauthorized use of the received Confidential Information as it exercises in protecting its own Confidential Information of a similar nature;
- (d) Not to copy, publish, or disclose such Confidential Information to others or authorize anyone else to copy, publish, or disclose such Confidential Information to others without the prior written approval of the source;
- (e) To return promptly any copies of such Confidential Information to the source at its request; and
- (f) To use such Confidential Information only for purposes of fulfilling work or services performed hereunder and for other purposes only upon such terms as may be agreed upon between the Parties in writing.

## 13.3 Exceptions.

These obligations shall not apply to any Confidential Information that was legally in the recipient's possession prior to receipt from the source, was received in good faith from a third party not subject to a confidential obligation to the source, now is or later becomes publicly

known through no breach of confidential obligation by the recipient, was developed by the recipient without the developing persons having access to any of the Confidential Information received in confidence from the source, or that is required to be disclosed pursuant to subpoena or other process issued by a court or administrative agency having appropriate jurisdiction, provided, however, that the recipient shall give prior notice to the source and shall reasonably cooperate if the source deems it necessary to seek protective arrangements.

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### 13.4 Survival.

The obligation of confidentiality and use with respect to Confidential Information disclosed by one Party to the other shall survive any termination of this Agreement for a period of three (3) years from the date of the initial disclosure of the Confidential Information.

## 14. Consent.

Where consent, approval, or mutual agreement is required of a Party, it shall not be conditional, unreasonably withheld, or delayed.

## 15. <u>Fraud.</u>

Phone-Link assumes responsibility for all fraud associated with its end-user customers and accounts. TEL USA shall bear no responsibility for, nor is it required to investigate or make adjustments to Phone-Link's account in cases of fraud.

#### 16. Reimbursement of Expenses.

In performing under this Agreement TEL USA may be required to make expenditures or otherwise incur costs that are not otherwise reimbursed under this Agreement. In such event TEL USA is entitled to reimbursement from Phone-Link for all such costs. For all such costs and expenses TEL USA shall receive through NRCs the actual costs and expenses incurred, including labor costs and expenses, overhead and fixed charges, and may include a reasonable contribution to TEL USA's common costs.

#### 17. Dispute Resolution.

#### 17.1 Alternative to Litigation.

Except as provided under Section 252 of the Act with respect to the approval of this Agreement by the Commission, the Parties desire to resolve disputes arising out of or relating to this Agreement without litigation. Accordingly, except for action seeking a temporary restraining order or an injunction related to the purposes of this Agreement, or suit to compel compliance with this dispute resolution process, the Parties agree to use the following alternative dispute resolution procedures as the sole remedy with respect to any controversy or claim arising out of or relating to this Agreement or its breach.

## 17.2 Negotiations.

At the written request of a Party, each Party will appoint a knowledgeable, responsible representative to meet and negotiate in good faith to resolve any dispute arising out of or relating to this Agreement. The Parties intend that these negotiations be conducted by non-lawyer, business representatives. The location, format, frequency, duration, and conclusion of these discussions shall be left to the discretion of the representatives. Upon agreement, the representatives may utilize other alternative dispute resolution procedures such as mediation to assist in the negotiations. Discussions and correspondence among the representatives for purposes of these negotiations shall be treated as confidential information developed for purposes of settlement, exempt from discovery, and shall not be admissible in the arbitration described below or in any lawsuit without the concurrence of all Parties.

Documents identified in or provided with such communications, which are not prepared for purposes of the negotiations, are not so exempted and may, if otherwise discoverable, be discovered or otherwise admissible, be admitted in evidence, in the arbitration or lawsuit.

### 17.3 Arbitration.

If the negotiations do not resolve the dispute within sixty (60) Business Days of the initial written request, the dispute shall be submitted to binding arbitration by a single arbitrator pursuant to the Commercial Arbitration Rules of the American Arbitration Association except that the Parties may select an arbitrator outside American Arbitration Association rules upon mutual agreement. A Party may demand such arbitration in accordance with the procedures set out in those rules. Discovery shall be controlled by the arbitrator and shall be permitted to the extent set out in this section. Each Party may submit in writing to a Party, and that Party shall so respond to, a maximum of any combination of thirty-five (35) (none of which may have subparts) of the following: interrogatories, demands to produce documents, or requests for admission. Each Party is also entitled to take the oral deposition of one individual of another Party. Additional discovery may be permitted upon mutual agreement of the Parties. The arbitration hearing shall be commenced within sixty (60) Business Days of the demand for arbitration. The arbitration shall be held in a mutually agreeable city. The arbitrator shall control the scheduling so as to process the matter expeditiously. The Parties may submit written briefs. The arbitrator shall rule on the dispute by issuing a written opinion within thirty (30) Business Days after the close of hearings. The times specified in this section may be extended upon mutual agreement of the Parties or by the arbitrator upon a showing of good cause. Judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction.

#### 17.4 Expedited Arbitration Procedures.

If the issue to be resolved through the negotiations referenced in Section 17.2 directly and materially affects service to either Party's end-user customers, then the period of resolution of the dispute through negotiations before the dispute is to be submitted to binding arbitration shall be five (5) Business Days. Once such a service affecting dispute is submitted to arbitration, the arbitration shall be conducted pursuant to the expedited procedure rules of the Commercial Arbitration Rules of the American Arbitration Association (i.e., rules 53 through 57).

#### 17.5 Costs.

Each Party shall bear its own costs of these procedures. A Party seeking discovery shall reimburse the responding Party the costs of production of documents (including search time and reproduction costs). The Parties shall equally split the fees of the arbitration and the arbitrator.

## 17.6 <u>Continuous Service.</u>

The Parties shall continue providing services to each other during the pendency of any dispute resolution procedure, and the Parties shall continue to perform their obligations (including making payments) in accordance with this Agreement.

#### 18. Entire Agreement.

This Agreement constitutes the entire agreement of the Parties pertaining to the subject matter of this Agreement and supersedes all prior agreements, negotiations, proposals, and representations, whether written or oral, and all contemporaneous oral agreements, negotiations, proposals, and representations concerning such subject matter. No representations, understandings, agreements,

or warranties, expressed or implied, have been made or relied upon in the making of this Agreement other than those specifically set forth herein.

## 19. Expenses.

Except as specifically set out in this Agreement, each Party shall be solely responsible for its own expenses involved in all activities related to the subject of this Agreement.

### 20. Force Majeure.

In the event performance of this Agreement, or any obligation hereunder, is either directly or indirectly prevented, restricted, or interfered with by reason of fire, flood, earthquake or likes acts of God, wars, revolution, civil commotion, explosion, acts of public enemy, embargo, acts of the government in its sovereign capacity, labor difficulties, including without limitation, strikes, slowdowns, picketing, or boycotts, unavailability of equipment from vendor, changes requested by Customer, or any other circumstances beyond the reasonable control and without the fault or negligence of the Party affected, the Party affected, upon giving prompt notice to the other Party, shall be excused from such performance on a day-to-day basis to the extent of such prevention, restriction, or interference (and the other Party shall likewise be excused from performance of its obligations on a day-to-day basis until the delay, restriction or interference has ceased); provided however, that the Party so affected shall use diligent efforts to avoid or remove such causes of nonperformance and both Parties shall proceed whenever such causes are removed or cease.

#### 21. Good Faith Performance.

In the performance of their obligations under this Agreement, the Parties shall act in good faith. In situations in which notice, consent, approval or similar action by a Party is permitted or required by any provision of this Agreement, such action shall not be conditional, unreasonably withheld or delayed.

### 22. Governing Law.

This Agreement shall be governed by and construed in accordance with the Telecommunications Act of 1996, applicable federal and (to the extent not inconsistent therewith) domestic laws of the state where the services are provided or the facilities reside and shall be subject to the exclusive jurisdiction of the courts therein.

### 23. Standard Practices.

The Parties acknowledge that TEL USA shall be adopting some industry standard practices and/or establishing its own standard practices to various requirements hereunder applicable to the CLEC industry which may be added in the Guide. Phone-Link agrees that TEL USA may implement such practices to satisfy any TEL USA obligations under this Agreement.

### 24. Headings.

The headings in this Agreement are inserted for convenience and identification only and shall not be considered in the interpretation of this Agreement.

## 25. <u>Independent Contractor Relationship.</u>

The persons provided by each Party shall be solely that Party's employees and shall be under the sole and exclusive direction and control of that Party. They shall not be considered employees of the other Party for any purpose. Each Party shall remain an independent contractor with respect to the other and shall be responsible for compliance with all laws, rules and regulations involving, but not limited to, employment of labor, hours of labor, health and safety, working conditions and payment of wages. Each Party shall also be responsible for payment of taxes, including federal, state and

municipal taxes, chargeable or assessed with respect to its employees, such as Social Security, unemployment, workers' compensation, disability insurance, and federal and state withholding. Each Party shall indemnify the other for any loss, damage, liability, claim, demand, or penalty that may be sustained by reason of its failure to comply with this provision.

#### 26. Law Enforcement Interface.

- 26.1 Except to the extent not available in connection with TEL USA 's operation of its own business, TEL USA shall provide seven day a week/twenty-four hour a day assistance to law enforcement persons for emergency traps, assistance involving emergency traces and emergency information retrieval on customer invoked CLASS services.
- 26.2 TEL USA agrees to work jointly with Phone-Link in security matters to support law enforcement agency requirements for taps, traces, court orders, etc. Charges for providing such services for Phone-Link customers will be billed to Phone-Link.
- 26.3 TEL USA will, in non emergency situations, inform the requesting law enforcement agencies that the end-user to be wire tapped, traced, etc. is a Phone-Link Customer and shall refer them to Phone-Link.
- 26.4 Subsequent to the execution and approval of this Agreement by the Commission, the parties shall establish a separate contract or authorization agreement specific to the Nuisance Call Bureau (NCB) and Security Control Center (SCC) for CLEC procedures which will be in compliance with applicable state and federal laws.

### 27. Liability and Indemnity.

#### 27.1 Indemnification.

Subject to the limitations set forth in Section 27.4 of this Article III, each Party agrees to release, indemnify, defend, and hold harmless the other Party from all losses, claims, demands, damages, expenses, suits, or other actions, or any liability whatsoever, including, but not limited to, costs and attorney's fees, whether suffered, made, instituted, or asserted by any other party or person, for invasion of privacy, personal injury to or death of any person or persons, or for losses, damages, or destruction of property, whether or not owned by others, proximately caused by the indemnifying Party's negligence or willful misconduct. regardless of form of action. The indemnified Party agrees to notify the other Party promptly, in writing, of any written claims, lawsuits, or demands for which it is claimed that the indemnifying Party is responsible under this Section and to cooperate in every reasonable way to facilitate defense or settlement of claims. The indemnifying Party shall have complete control over defense of the case and over the terms of any proposed settlement or compromise thereof. The indemnifying Party shall not be liable under this Section for settlement by the indemnified Party or any claim, lawsuit, or demand, if the indemnifying Party has not approved the settlement in advance, unless the indemnifying Party has had the defense of the claim, lawsuit, or demand tendered to it in writing and has failed to assume such defense. In the event of such failure to assume defense, the indemnifying Party shall be liable for any reasonable settlement made by the indemnified Party without approval of the indemnifying Party.

#### 27.2 End-User and Content-Related Claims.

The Indemnifying Party agrees to release, indemnify, defend, and hold harmless the other Party, its affiliates, and any third-party provider or operator of facilities involved in the provision of services under this Agreement (collectively, the "Indemnified Party") from all losses, claims, demands, damages, expenses, suits, or other actions, or any liability whatsoever, including, but not limited to, costs and attorney's fees, suffered, made, instituted,

or asserted by the Indemnifying Party's end-users against an Indemnified Party arising from Services. The Indemnifying Party further agrees to release, indemnify, defend, and hold harmless the Indemnified Party from all losses, claims, demands, damages, expenses, suits, or other actions, or any liability whatsoever, including, but not limited to, costs and attorney's fees, suffered, made, instituted, or asserted by any third party against an Indemnified Party arising from or in any way related to actual or alleged defamation, libel, slander, interference with or misappropriation of proprietary or creative right, or any other injury to any person or property arising out of content transmitted by the Indemnifying Party and the Indemnified Party or such Party's end-users, or any other act or omission of the Indemnified Party or such Party's end-users.

#### 27.3 DISCLAIMER.

EXCEPT AS SPECIFICALLY PROVIDED TO THE CONTRARY IN THIS AGREEMENT, PROVIDER MAKES NO REPRESENTATIONS OR WARRANTIES TO CUSTOMER CONCERNING THE SPECIFIC QUALITY OF ANY SERVICES PROVIDED UNDER THIS AGREEMENT. PROVIDER DISCLAIMS, WITHOUT LIMITATION, ANY WARRANTY OR GUARANTEE OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, ARISING FROM COURSE OF PERFORMANCE, COURSE OF DEALING, OR FROM USAGES OF TRADE.

### 27.4 Limitation of Liability.

Each Party's liability, whether in contract, tort or otherwise, shall be limited to direct damages, which shall not exceed the monthly charges, plus any related costs/expenses TEL USA may recover, including those under Section 16 above, and plus any costs/expenses for which the Parties specify reimbursement in this Agreement for the services or facilities for the month during which the claim of liability arose. Under no circumstance shall either Party be responsible or liable for indirect, incidental, or consequential damages, including, but not limited to, economic loss or lost business or profits, damages arising from the use or performance of equipment or software, or the loss of use of software or equipment, or any accessories attached thereto, delay, error, or loss of data. Should either Party provide advice, make recommendations, or supply other analysis related to the services or facilities described in this Agreement, this limitation of liability shall apply to provision of such advice, recommendations, and analysis.

#### 27.5 Intellectual Property.

Neither Party shall have any obligation to defend, indemnify or hold harmless, or acquire any license or right for the benefit of, or owe any other obligation or have any liability to, the other based on or arising from any claim, demand, or proceeding by any third party alleging or asserting that the use of any circuit, apparatus, or system, or the use of any software, or the performance of any service or method, or the provision or use of any facilities by either Party under this Agreement constitutes direct or contributory infringement, or misuse or misappropriation of any patent, copyright, trademark, trade secret, or any other proprietary or intellectual property right of any third party.

### 28. Multiple Counterparts.

This Agreement may be executed in multiple counterparts, each of which shall be deemed an original, but all of which shall together constitute but one and the same document.

#### 29. No Third Party Beneficiaries.

Except as may be specifically set forth in this Agreement, this Agreement does not provide and shall not be construed to provide third parties with any remedy, claim, liability, reimbursement, cause of action, or other right or privilege.

#### 30. Notices.

Any notice to a Party required or permitted under this Agreement shall be in writing and shall be deemed to have been received on the date of service if served personally, on the date receipt is acknowledged in writing by the recipient if delivered by regular U.S. mail, or on the date stated on the receipt if delivered by certified or registered mail or by a courier service that obtains a written receipt. Upon prior immediate oral agreement of the parties' designated recipients identified below, notice may also be provided by facsimile, Internet or electronic messaging system, which shall be effective if sent before 5:00 p.m. on that day, or if sent after 5:00 p.m. it will be effective on the next Business Day following the date sent. Any notice shall be delivered using one of the alternatives mentioned in this section and shall be directed to the applicable address or Internet ID indicated below or such address as the Party to be notified has designated by giving notice in compliance with this section:

If to TEL USA:

Telephone USA of Wisconsin, LLC.

Attention: Carrier Relations Manager - Midwestern Region

2615 East Avenue South La Crosse, WI 54602-4800

Telephone number: 608-796-7894 Facsimile number: 608-796-7890

Email: fran.runkel@centurytel.com

If to Phone-Link, Inc.:

Phone-Link, Inc. Attention: Annette Lee 230 Yager Avenue

Suite 3

LaGrange, KY 40031

Telephone number: 505-225-0102 Facsimile number: 505-225-9109 Email:annettel@phonelink.com

### 31. Protection.

#### 31.1 Impairment of Service.

The characteristics and methods of operation of any circuits, facilities or equipment of either Party connected with the services, facilities or equipment of the other Party pursuant to this Agreement shall not interfere with or impair service over any facilities of the other Party, its affiliated companies, or its connecting and concurring carriers involved in its services, cause damage to its plant, violate any applicable law or regulation regarding the invasion of privacy of any communications carried over the Party's facilities or create hazards to the employees of either Party or to the public (each hereinafter referred to as an "Impairment of Service").

#### 31.2 Resolution.

If either Party causes an Impairment in Service, the Party whose network or service is being impaired (the "Impaired Party") shall promptly notify the Party causing the Impairment of Service (the "Impairing Party") of the nature and location of the problem and that, unless promptly rectified, a temporary discontinuance of the use of any circuit, facility or equipment may be required. The Impairing Party and the Impaired Party agree to work together to attempt to promptly resolve the Impairment of Service. If the Impairing Party is unable to

promptly remedy the Impairment of Service, then the Impaired Party may at its option temporarily discontinue the use of the affected circuit, facility or equipment.

## 32. Publicity.

Any news release, public announcement, advertising, or any form of publicity pertaining to this Agreement, provision of Services pursuant to it, or association of the Parties with respect to provision of the services described in this Agreement shall be subject to prior written approval of both TEL USA and Phone-Link.

### 33. Regulatory Agency Control.

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This Agreement shall at all times be subject to changes, modifications, orders, and rulings by the Federal Communications Commission and/or the applicable state utility regulatory commission to the extent the substance of this Agreement is or becomes subject to the jurisdiction of such agency.

#### 34. Changes in Legal Requirements.

TEL USA and Phone-Link further agree that the terms and conditions of this Agreement were composed in order to effectuate the legal requirements in effect at the time the Agreement was produced. Any modifications to those requirements will be deemed to automatically supersede any terms and conditions of this Agreement.

#### 35. Effective Date.

This Agreement will be effective only upon execution by both Parties and approval by the Commission in accordance with Section 252 of the Act. The "effective date" of this Agreement for all purposes will be as established by the Commission approval order. The Parties agree orders for services will not be submitted or accepted within the first ten(10) business days after the agreement is effective.

#### 36. Regulatory Matters.

Each Party shall be responsible for obtaining and keeping in effect all FCC, state regulatory commission, franchise authority and other regulatory approvals that may be required in connection with the performance of its obligations under this Agreement.

If either Party does not provide necessary filing materials within 90 days of execution of this Agreement, any contract signatures will no longer be effective. If both Parties determine to proceed with filing, negotiations between the Parties will resume.

#### 37. Rule of Construction.

No rule of construction requiring interpretation against the drafting Party hereof shall apply in the interpretation of this Agreement.

#### 38. Section References.

Except as otherwise specified, references within an Article of this Agreement to a Section refer to Sections within that same Article.

### 39. <u>Severability.</u>

If any provision of this Agreement is held by a court or regulatory agency of competent jurisdiction to be unenforceable, the rest of the Agreement shall remain in full force and effect and shall not be affected unless removal of that provision results, in the opinion of either Party, in a material change to this Agreement. If a material change as described in this paragraph occurs as a result of action by a court or regulatory agency, the Parties shall negotiate in good faith for replacement language. If replacement language cannot be agreed upon within a reasonable period, either Party may

terminate this Agreement without penalty or liability for such termination upon written notice to the other Party.

### 40. <u>Subcontractors.</u>

Provider may enter into subcontracts with third parties or affiliates for the performance of any of Provider's duties or obligations under this Agreement.

#### 41. Subsequent Law.

The terms and conditions of this Agreement shall be subject to any and all applicable laws, rules, or regulations that subsequently may be prescribed by any federal, state or local governmental authority. To the extent required by any such subsequently prescribed law, rule, or regulation, the Parties agree to modify, in writing, the affected term(s) and condition(s) of this Agreement to bring them into compliance with such law, rule, or regulation.

#### 42. Taxes.

Any state or local excise, sales, or use taxes (excluding any taxes levied on income) resulting from the performance of this Agreement shall be borne by the Party upon which the obligation for payment is imposed under applicable law, even if the obligation to collect and remit such taxes is placed upon the other Party. The collecting Party shall charge and collect from the obligated Party, and the obligated Party agrees to pay to the collecting Party, all applicable taxes, except to the extent that the obligated Party notifies the collecting Party and provides to the collecting Party appropriate documentation as TEL USA requires that qualifies the obligated Party for a full or partial exemption. Any such taxes shall be shown as separate items on applicable billing documents between the Parties. The obligated Party may contest the same in good faith, at its own expense, and shall be entitled to the benefit of any refund or recovery, provided that such Party shall not permit any lien to exist on any asset of the other Party by reason of the contest. The collecting Party shall cooperate in any such contest by the other Party. The other Party will indemnify the collecting Party from any sales or use taxes that may be subsequently levied on payments by the other Party to the collecting Party.

#### 42.1 Tax.

A charge which is statutorily imposed by the state or local jurisdiction and is either (a) imposed on the seller with the seller having the right or responsibility to pass the charge(s) on to the purchaser and the seller is responsible for remitting the charge(s) to the state or local jurisdiction or (b) imposed on the purchaser with the seller having an obligation to collect the charge(s) from the purchaser and remit the charge(s) to the state or local jurisdiction.

Taxes shall include but not be limited to: federal excise tax, state/local sales and use tax, state/local utility user tax, state/local telecommunication excise tax, state/local gross receipts tax, and local school taxes. Taxes shall not include income, income-like, gross receipts on the revenue of a Provider, or property taxes. Taxes shall not include payroll withholding taxes unless specifically required by statute or ordinance.

#### 42.2 Fees/Regulatory Surcharges.

A charge imposed by a regulatory authority, other agency, or resulting from a contractual obligation, in which the seller is responsible or required to collect the fee/surcharge from the purchaser and the seller is responsible for remitting the charge to the regulatory authority, other agency, or contracting party.

Fees/Regulatory Surcharges shall include but not be limited to E-911/911, E311/311, franchise fees, and Commission surcharges.

### 43. <u>Trademarks and Trade Names.</u>

Except as specifically set out in this Agreement, nothing in this Agreement shall grant, suggest, or imply any authority for one Party to use the name, trademarks, service marks, or trade names of the other for any purpose whatsoever.

## 44. Waiver.

The failure of either Party to insist upon the performance of any provision of this Agreement, or to exercise any right or privilege granted to it under this Agreement, shall not be construed as a waiver of such provision or any provisions of this Agreement, and the same shall continue in full force and effect.

#### 45. TBD Prices.

Numerous provisions in this Agreement and its Attachments refer to pricing principles. If a provision references prices in an Attachment and there are no corresponding prices in such Attachment, such price shall be considered "To Be Determined" (TBD). With respect to all TBD prices, prior to Phone-Link ordering any such TBD item, the Parties shall meet and confer to establish a price. If the Parties are unable to reach agreement on a price for such item, an interim price shall be set for such item that is equal to the price for the nearest analogous item for which a price has been established. Any interim prices so set shall be subject to modification by any subsequent decision of the Commission. If an interim price is different from the rate subsequently established by the Commission, any underpayment shall be paid by Phone-Link to TEL USA, and any overpayment shall be refunded by TEL USA to Phone-Link, within 45 Business Days after the establishment of the price by the Commission.

#### ARTICLE IV

#### GENERAL RULES GOVERNING RESOLD SERVICES

#### 1. General.

General regulations, terms and conditions governing rate applications, technical parameters, service availability, definitions and feature interactions, as described in the appropriate TEL USA intrastate local, toll and access tariffs, apply to retail services made available by TEL USA to Phone-Link for resale provided by TEL USA to Phone-Link, when appropriate, unless otherwise specified in this Agreement. As applied to services offered under this Agreement, the term "Customer" contained in the TEL USA Local Tariff shall be deemed to mean "Phone-Link" as defined in this Agreement.

#### Liability of TEL USA.

#### 2.1 Inapplicability of Tariff Liability.

TEL USA 's general liability, as described in the TEL USA State/Local Tariff, does not extend to Phone-Link's customers or any other third party. Liability of TEL USA to Phone-Link resulting from any and all causes arising out of services or any other items relating to this Agreement shall be governed by the liability provisions contained in this Agreement and no other liability whatsoever shall attach to TEL USA. TEL USA shall be liable for the individual services, facilities or elements that it separately provides to Phone-Link and shall not be liable for the integration of components combined by Phone-Link.

#### 2.2 Phone-Link Tariffs or Contracts.

Phone-Link shall, in its tariffs or other contracts for services provided to its end-users using services obtained from TEL USA, provide that in no case shall TEL USA be liable to Phone-Link's end-users or any third parties for any indirect, special or consequential damages, including, but not limited to, economic loss or lost business or profits, whether foreseeable or not, and regardless of notification by Phone-Link of the possibility of such damages and Phone-Link shall indemnify and hold TEL USA harmless from any and all claims, demands, causes of action and liabilities based on any reason whatsoever from its customers as provided in this Agreement. Nothing in this Agreement shall be deemed to create a third-party beneficiary relationship with Phone-Link's end-users.

### 2.3 No Liability for Errors.

TEL USA is not liable for mistakes that appear in TEL USA 's listings, 911 and other information databases, or for incorrect referrals of end-users to Phone-Link for any ongoing Phone-Link service, sales or repair inquiries, and with respect to such mistakes or incorrect referrals, Phone-Link shall indemnify and hold TEL USA harmless from any and all claims, demands, causes of action and liabilities whatsoever, including costs, expenses and reasonable attorney's fees incurred on account thereof, by third parties, including Phone-Link's end-users or employees. For purposes of this Section 2.3, mistakes and incorrect referrals shall not include matters arising out of the willful misconduct of TEL USA or its employees or agents.

#### 3. <u>Unauthorized Changes.</u>

#### 3.1 Procedures.

If Phone-Link submits an order for resold services under this Agreement in order to provide service to an end-user that at the time the order is submitted is obtaining its local services from TEL USA or another LEC using TEL USA resold services, and the end-user notifies TEL

USA that the end-user did not authorize Phone-Link to provide local exchange services to the end-user, Phone-Link must provide TEL USA with written documentation of authorization from that end-user within thirty (30) Business Days of notification by TEL USA. If Phone-Link cannot provide written documentation of authorization within such time frame, Phone-Link must within three (3) Business Days thereafter:

- (a) notify TEL USA to change the end-user back to the LEC providing service to the enduser before the change to Phone-Link was made; and
- (b) provide any end-user information and billing records Phone-Link has obtained relating to the end-user to the LEC previously serving the end-user; and
- (c) notify the end-user and TEL USA that the change back to the previous LEC has been made.

Furthermore, TEL USA will bill Phone-Link fifty dollars (\$50.00) per affected line to compensate TEL USA for switching the end-user back to the original LEC.

#### 4. Impact of Payment of Charges on Service.

Phone-Link is solely responsible for the payment of all charges for all services, furnished under this Agreement, including, but not limited to, calls originated or accepted at its or its end-users' service locations. If Phone-Link fails to pay when due any and all charges billed to Phone-Link under this Agreement, including any late payment charges (collectively, "Unpaid Charges"), and any or all such charges remain unpaid more than forty-five (45) calendar days after the bill date of such Unpaid Charges excepting previously disputed charges for which Phone-Link may withhold payment, TEL USA shall notify Phone-Link in writing that it must pay all Unpaid Charges to TEL USA within seven (7) Business Days. If Phone-Link disputes the billed charges, it shall, within said seven (7) day period, inform TEL USA in writing of which portion of the Unpaid Charges it disputes, including the specific details and reasons for the dispute, unless such reasons have been previously provided, and shall immediately pay to TEL USA all undisputed charges. If Phone-Link and TEL USA are unable, within thirty (30) Business Days thereafter, to resolve issues related to the disputed charges, then either Phone-Link or TEL USA may file a request for arbitration under Article III of this Agreement to resolve those issues. Upon resolution of any dispute hereunder, if Phone-Link owes payment it shall make such payment to TEL USA with any late payment charge under Article III, Section 0, from the original payment due date. If Phone-Link owes no payment, but has previously paid TEL USA such disputed payment, then TEL USA shall credit such payment including any late payment charges. If Phone-Link fails to pay any undisputed Unpaid Charges, Phone-Link shall, at its sole expense, within five (5) Business Days notify its end-users that their service may be disconnected for Phone-Link's failure to pay Unpaid Charges, and that its end-users must select a new provider of local exchange services. TEL USA may discontinue service to Phone-Link upon failure to pay undisputed charges as provided in this Section 4, and shall have no liability to Phone-Link or Phone-Link's end-users in the event of such disconnection. If Phone-Link fails to provide such notification or any of Phone-Link's end-users fail to select a new provider of services within the applicable time period TEL USA may provide local exchange services to Phone-Link's end-users under TEL USA 's applicable enduser tariff at the then current charges for the services being provided. In this circumstance, otherwise applicable service establishment charges will not apply to Phone-Link's end-user, but will be assessed to Phone-Link.

## 5. Unlawful Use of Service.

Services provided by TEL USA pursuant to this Agreement shall not be used by Phone-Link or its end-users for any purpose in violation of law. Phone-Link, and not TEL USA, shall be responsible to ensure that Phone-Link and its end-users use of services provided hereunder comply at all times with all applicable laws. TEL USA may refuse to furnish service to Phone-Link or disconnect particular

services provided under this Agreement to Phone-Link or, as appropriate, Phone-Link's end-user when (i) an order is issued by a court of competent jurisdiction finding that probable cause exists to believe that the use made or to be made of the service is prohibited by law or (ii) TEL USA is notified in writing by a law enforcement agency acting within its jurisdiction that any facility furnished by TEL USA is being used or will be used for the purpose of transmitting or receiving gambling information in interstate or foreign commerce in violation of law. Termination of service shall take place after reasonable notice is provided to Phone-Link, or as ordered by the court. If facilities have been physically disconnected by law enforcement officials at the premises where located, and if there is not presented to TEL USA the written finding of a court, then upon request of Phone-Link and agreement to pay restoral of service charges and other applicable service charges, TEL USA shall promptly restore such service.

## 6. <u>Timing of Messages.</u>

With respect to TEL USA resold measured rate local service(s), chargeable time begins when a connection is established between the calling station and the called station. Chargeable time ends when the calling station "hangs up," thereby releasing the network connection. If the called station "hangs up" but the calling station does not, chargeable time ends when the network connection is released by automatic timing equipment in the network. Procedures For Preordering, Ordering, Provisioning, Etc.

## 7. <u>Procedures for Preordering, Ordering, Provisioning, Etc.</u>

Certain procedures for preordering, ordering, provisioning, maintenance and billing for many of these functions are governed by the TEL USA Guide. In accordance with Article III, Section 7, TEL USA will not process resale orders until the Phone-Link Profile has been completed and returned; and, if required, an advanced deposit paid. The Parties agree that they will use a manual service order process throughout the term of the contract and that there will be no charge for such service.

#### 8. Letter of Authorization

- 8.1 TEL USA will not release the Customer Service Record (CSR) containing Customer Proprietary Network Information (CPNI) to Phone-Link on TEL USA end-user customer accounts unless Phone-Link first provides to TEL USA a written Letter of Authorization (LOA). Such LOA may be a blanket LOA or other form agreed upon between TEL USA and Phone-Link authorizing the release of such information to Phone-Link or if state or federal law provides otherwise, in accordance with such law.
- An LOA will be required before TEL USA will process an order for Services provided in cases in which the subscriber currently receives Exchange Service from TEL USA or from a local service provider other than Phone-Link. Such LOA may be a blanket LOA or such other form as agreed upon between TEL USA and Phone-Link.

## 9. <u>Customer Contacts.</u>

Except as otherwise provided in this Agreement or as agreed to in a separate writing by Phone-Link, Phone-Link shall provide the exclusive interface with Phone-Link's end-user customers in connection with the marketing or offering of Phone-Link services. Except as otherwise provided in this Agreement, in those instances in which TEL USA personnel are required pursuant to this Agreement to interface directly with Phone-Link's end-users, such personnel shall not identify themselves as representing TEL USA. All forms, business cards or other business materials furnished by TEL USA to Phone-Link end-users shall be generic in nature. In no event shall TEL USA personnel acting on behalf of Phone-Link pursuant to this Agreement provide information to Phone-Link end-users about TEL USA products or services unless otherwise authorized by Phone-Link.

#### ARTICLE V

#### **RESALE OF SERVICES**

#### 1. General.

The purpose of this Article V is to define the Exchange Services and related Vertical Features and other Services (collectively referred to for purposes of this Article V as the "Services") that may be purchased from TEL USA and resold by Phone-Link and the terms and conditions applicable to such resold Services. Except as specifically provided otherwise in this Agreement, provisioning of Exchange Services for resale will be governed by the TEL USA Guide. TEL USA will make available to Phone-Link for resale any Telecommunications Service that TEL USA currently offers, or may offer hereafter, on a retail basis to subscribers that are not telecommunications carriers, except as qualified by Section 2.1 below.

#### 2. Terms and Conditions.

### 2.1 Restrictions on Resale.

The following restrictions shall apply to the resale of retail services by Phone-Link.

- 2.1.1 Phone-Link shall not resell to one class of customers a service that is offered TEL USA only to another class of customers in accordance with state requirements (e.g., R-1 to B-1, disabled services or lifeline services to non-qualifying customers).
- 2.1.2 Phone-Link shall not resell lifeline services and services for the disabled.
- 2.1.3 Phone-Link shall not resell promotional offerings of 90 days or less in duration. These promotional offerings are not available to Phone-Link for resale. TEL USA will apply any applicable resale discount to the ordinary rate for a retail service rather than the special promotional rate.

## 2.2 Restrictions on Discount of Retail Services.

The discount specified in Section 5.3 herein shall apply to all retail services except for the following:

- 2.2.1 Phone-Link may resell services that are provided at a volume discount in accordance with terms and conditions of applicable tariff. Phone-Link shall not aggregate enduser lines and/or traffic in order to qualify for volume discount.
- 2.2.2 Phone-Link may resell ICB/Contract services without a discount and only to end-user customers that already have such services.
- 2.2.3 Phone-Link may resell COCOT coin or coinless line; however, no discount applies.
- 2.2.4 Phone-Link may resell special access; however, no discount applies.

#### 2.3 Resale to Other Carriers.

Services available for resale may not be used by Phone-Link to provide access to the local network as an alternative to tariffed switched and special access by other carriers, including, but not limited to; interexchange carriers, wireless carriers, competitive access providers, or other retail telecommunications providers.

#### 3. Ordering and Billing.

#### 3.1 Service Ordering, Service Provisioning, and Billing.

Phone-Link will order services for resale directly from TEL USA through United States Mail or facsimile. The following describes generally the processes TEL USA will use for ordering, provisioning and billing for resold services. Except as specifically provided otherwise in this Agreement, service ordering, provisioning, billing and maintenance shall be governed by the TEL USA Guide.

#### 3.2 Local Service Request.

Orders for resale of services will be placed utilizing standard LSR forms. TEL USA will continue to participate in industry forums for developing service order/disconnect order formats and will incorporate appropriate industry standards. Complete and accurate forms (containing the requisite end-user information as described in the Guide) must be provided by Phone-Link before a request can be processed.

3.2.1 TEL USA will accept orders for As-Is Transfer (AIT) of services from TEL USA to Phone-Link where TEL USA is the end-user's current local exchange company. TEL USA cannot provide an AIT of service from another CLEC selling TEL USA's services to Phone-Link.

## 3.3 <u>Certificate of Operating Authority.</u>

When ordering, Phone-Link must represent and warrant to TEL USA that it is a certified provider of local dial-tone service. Phone-Link will provide a copy of its Certificate of Operating Authority or other evidence of its status to TEL USA upon request.

#### 3.4 Nonrecurring Charges.

Phone-Link shall be responsible for the payment of all nonrecurring charges (NRCs) applicable to resold Services (e.g., installation, changes, ordering charges) as listed in Appendix A. In addition, NRCs for Field Service work (Installation/Repair requiring on site visits) will be charged from the appropriate tariff. No discount applies to nonrecurring charges.

## 3.5 <u>Transfers Between Phone-Link and Another Reseller of TEL USA Services.</u>

When Phone-Link has obtained an end-user customer from another reseller of TEL USA services, Phone-Link will inform TEL USA of the transfer by submitting standard LSR forms to TEL USA.

3.5.1 TEL USA cannot accept an order for AIT of service from one CLEC reselling TEL USA services to another reseller of TEL USA services.

#### 3.6 Local Calling Detail.

Except for those Services and in those areas where measured rate local service is available to end-users, monthly billing to Phone-Link does not include local calling detail. However, Phone-Link may request and TEL USA shall consider developing the capabilities to provide local calling detail in those areas where measured local service is not available for a mutually agreeable charge.

# 3.7 <u>Originating Line Number Screening (OLNS).</u>

Upon request, TEL USA will update the database to provide OLNS which indicates to an operator the acceptable billing methods for calls originating from the calling number (e.g., penal institutions, COCOTS).

## 4. Maintenance.

## 4.1 <u>Maintenance, Testing and Repair.</u>

TEL USA will provide repair and maintenance services to Phone-Link and its end-user customers for resold services in accordance with the same standards and charges used for such services provided to TEL USA end-user customers. TEL USA will not initiate a maintenance call or take action in response to a trouble report from a Phone-Link end-user until such time as trouble is reported to TEL USA by Phone-Link. Phone-Link must provide to TEL USA all end-user information necessary for the installation, repair and servicing of any facilities used for resold services according to the procedures described in the Guide.

## 5. <u>Services Available for Resale.</u>

# 5.1 <u>Description of Local Exchange Services Available for Resale.</u>

Resold Basic Exchange Service includes, but is not limited to, the following elements:

- (d) Voice Grade Local Exchange Access Line includes a telephone number and dial tone;
- (e) Local Calling at local usage measured rates if applicable to the end-user customer;
- (f) Access to long distance carriers:
- (g) E-911 Emergency Dialing;
- (h) Access to Service Access Codes e.g., 800, 888, 900;
- (i) End-user Private Line Services;
- (j) Listing of telephone number in appropriate "white pages" directory; and
- (k) Copy of "White Pages" and "Yellow Pages" directories for the appropriate TEL USA service area.

## 5.2 Other Services Available for Resale.

TEL USA will provide resold services at retail less the avoided cost discount as defined in Article V, Section 5.3. Subject to the limitations enumerated in Article V of this Agreement, the type of resold services made available to Phone-Link are those telecommunication services described in TEL USA 's local tariffs, as amended from time to time. Any new retail services that TEL USA offers in such tariffs to customers who are not telecommunications carriers may also be available to Phone-Link for resale under the same terms and conditions contained in this Agreement.

5.2.1 <u>Promotional Services</u>. TEL USA shall make available for resale, those promotional offerings that are greater than 90 days in duration and the special promotional rate will be subject to the applicable resale discount.

#### ARTICLE VI

## ADDITIONAL SERVICES AND COORDINATED SERVICE ARRANGEMENTS

#### Misdirected Calls.

The Parties will employ the following procedures for handling any misdirected calls (e.g., Business office, repair bureau, etc.):

- 1.1 To the extent the correct provider can be determined, each Party will refer misdirected calls to the proper provider of local exchange service. When referring such calls, both Parties agree to do so in a courteous manner at no charge.
- 1.2 For misdirected repair calls, the Parties will provide their respective repair bureau contact number to each other on a reciprocal basis and provide the end-user the correct contact number.
- 1.3 In responding to misdirected calls, neither Party shall make disparaging remarks about each other, nor shall they use these calls as a basis for internal referrals or to solicit end-users or to market services.

#### 2. 911/E-911 Arrangements.

### 2.1 <u>Description of Service.</u>

Where TEL USA is the 911 service provider, TEL USA shall provide 911 Service as described in this Section as an element of local exchange services available for resale.

## 2.2 <u>Cooperation and Level of Performance.</u>

The Parties agree to provide access to 911/E-911 in a manner that is transparent to the end user. The Parties will work together to facilitate the prompt, reliable and efficient level of performance that will provide the same grade of service as that which TEL USA provides to its own end users.

## 2.3 Updates to Master Street Address Gride (MSAG).

It shall be the responsibility of Phone-Link to ensure that the address of each of its end users is included in the MSAG. Where TEL USA is the lead company, TEL USA will accept address records provided on Phone-Link's LSR. TEL USA and Phone-Link will work together to develop the process by which LSR errors out of the MSAG will be handled, with appropriate cost recovery to TEL USA. Where TEL USA is not the lead company, TEL USA has no action and Phone-Link must establish a separate relationship with the lead company to submit records for MSAG validation.

#### 2.4 Updates to Database.

The 911/E911 database will be updated with Phone-Link's end user 911/E911 information. If Phone-Link provides its updated data to TEL USA as frequently as doe

### 2.5 Compensation.

2.5.1 In situations in which TEL USA is responsible for maintenance of the 911/E-911 database and can be compensated for maintaining Phone-Link's information by the 911 district, TEL USA will seek such compensation from the 911 district. TEL USA will seek compensation from Phone-Link only if and to the extent that TEL USA is unable to obtain such compensation from the 911 district.

2.5.2 Compensation to TEL USA for provision of services it provides Phone-Link hereunder shall be according to reasonable rates developed by TEL USA and agreed upon by Phone-Link.

## 2.6 Liability.

TEL USA will not be liable for errors with respect to 911/E-911 services except for its gross negligence as addressed in applicable tariffs.

#### 3. Information Services Traffic.

#### 3.1 Routing.

Each Party shall route traffic for Information Services (i.e., 900-976, Internet, weather lines, sports providers, etc.) which originates on its network to the appropriate Information Service Platform.

## 3.2 <u>Billing and Collection and Information Service Provider (ISP)</u> Remuneration.

- 3.2.1 In the event TEL USA performs switching of ISP traffic associated with resale for Phone-Link, TEL USA shall provide to Phone-Link the same call detail records that TEL USA records for its own end-users, so as to allow Phone-Link to bill its end-users. TEL USA shall not be responsible or liable to Phone-Link or ISP for Billing and Collection and/or any receivables of Information Service Providers.
- 3.2.2 Notwithstanding and in addition to Article III, Section 27, TEL USA shall be indemnified and held harmless by Phone-Link from and against any and all suits, actions, losses, damages, claims, or liability of any character, type, or description, including all expenses of litigation and court cost which may arise as a result of the provisions contained in this Article VI, Section 3.2 supra. The indemnity contained in this section shall survive the termination of this Agreement, for whatever reason.
- 3.2.3 TEL USA agrees to notify Phone-Link in writing within ten (10) Business Days, by registered or certified mail at the address specified in Article III, Section 30, of any claim made against TEL USA on the obligations indemnified against pursuant to this Article VIII, Section 3.2.2.
- 3.2.4 It is understood and agreed that the indemnity provided for in this Article VIII, Section 2.1.2.2 is to be interpreted and enforced so as to provide indemnification of liability to TEL USA to the fullest extent now or hereafter permitted by law.

### 3.3 <u>900-976 Call Blocking.</u>

TEL USA shall not unilaterally block 900-976 traffic in which TEL USA performs switching associated with resale. TEL USA will block 900-976 traffic when requested to do so, in writing, by Phone-Link. Phone-Link shall be responsible for all costs associated with the 900-976 call blocking request. TEL USA reserves the right to block any and all calls which may harm or damage its network.

#### 3.4 <u>Miscellaneous</u>.

TEL USA reserves the right to provide to any Information Service Provider a list of any and all Telecommunications Providers doing business with TEL USA.

#### 4. Telephone Relay Service.

Local and intraLATA Telephone Relay Service (TRS) enables deaf, hearing-impaired, or speech-impaired TRS users to reach other telephone users. With respect to resold services, Phone-Link's end-users will have access to the state authorized TRS provider to the extent required by the Commission, including any applicable compensation surcharges.

## 5. <u>Directory Listings and Directory Distribution.</u>

Phone-Link will be required to negotiate a separate agreement for directory listings and directory distribution, except as set forth below, with TEL USA's publication company.

#### 5.1 Listings.

Phone-Link agrees to supply TEL USA on a regularly scheduled basis, at no charge, and in a mutually agreed upon format (e.g. Ordering and Billing Forum developed), all listings information for Phone-Link's subscribers who wish to be listed in any TEL USA published directory for the relevant operating area. Listing information will consist of names, addresses (including city, state and zip code), telephone numbers, and subscriber's desired Yellow Pages classified heading. Nothing in this Agreement shall require TEL USA to publish a directory where it would not otherwise do so.

Listing inclusion in a given directory will be in accordance with TEL USA's solely determined directory configuration, scope, and schedules, and listings will be treated in the same manner as TEL USA's listings.

## 5.2 <u>Distribution.</u>

Upon directory publication, TEL USA will arrange for the initial distribution of the directory to listed service subscribers in the directory coverage area at no charge.

Phone-Link will supply TEL USA in a timely manner with all required subscriber mailing information including non-listed and non-published subscriber mailing information, to enable TEL USA to perform its distribution responsibilities.

## 6. Busy Line Verification and Busy Line Verification Interrupt.

Each Party shall establish procedures whereby its operator assistance bureau will coordinate with the operator assistance bureau of the other Party to provide Busy Line Verification (BLV) and Busy Line Verification and Interrupt (BLVI) services on calls between their respective end-users. Each Party shall route BLV and BLVI inquiries over separate inward OS trunks. Each Party's operator assistance bureau will only verify and/or interrupt the call and will not complete the call of the end-user initiating the BLV or BLVI. Each Party shall charge the other for the BLV and BLVI services at the rates contained in the respective tariffs.

## 7. Street Address Guide (SAG).

TEL USA will provide to Phone-Link upon request the Street Address Guide at a reasonable charge. Two companion files will be provided with the SAG which lists all services and features at all end offices, and lists services and features that are available in a specific end office.

## 8. Dialing Format Changes.

TEL USA will provide reasonable notification to Phone-Link of changes to local dialing format, *i.e.*, 7 to 10 digit, by end office.

# ARTICLE VII SIGNATURE PAGE

IN WITNESS WHEREOF, each Party has executed this Agreement to be effective upon approval by the Commission in accordance with Section 252 of the Act. The "effective date" of this Agreement for such purposes will be established by the Commission approval order.

TELE	PHONE USA OF WISCONSIN, LLC.	PHONE-LINK, INC.
Ву	las. ut	By Sme De Lee
Name	CARRICK B. INABNETT	Name <u>Annette Lee</u>
Title _	CORPORATE MANAGER-CARRIER RELATIONS	Title Vice Pres./General Manager
Date _	6/3/00	DateMay 10, 2000

#### APPENDIX A

#### SERVICES AVAILABLE FOR RESALE

General. The rates for resold services described in Article VI, Section 5.2 are based upon A cost discount from TEL USA's retail rates as provided in Article VI, Section 5.3 of the Agreement. These discounts are defined in a pre-acquisition GTE/Phone-Link resell agreement and will extend through the remaining term of this agreement. TEL USA will then provide its avoided cost discount. The avoided cost discount is based upon TEL USA's most current available cost studies and are subject to change resulting from future Commission or other proceedings, including but not limited to any generic proceeding to determine TEL USA's unrecovered costs (e.g., historic costs, contribution, undepreciated reserve deficiency, or similar unrecovered TEL USA's costs), or any appeal or other litigation.

#### **Avoided Cost Discount**

#### Services with 18.45% discount include:

Basic Local Service (Residence & Business)

Line Charges

Usage Charges

Features

**Listing Charges** 

Non-recurring Charges

**Toll Services** 

Usage

Listing

**Business Trunk and Service Arrangements** 

**ISDN Services** 

**Private Line Services** 

Promotional Offerings (more than 90 days)

Semi-Public Payphones

All other not specified

#### Service with no Discount:

**Operator Services** 

**Directory Assistance** 

Voice Mail Services

Public Payphones

Promotional Offerings (Less than 90 days)

## Non-Recurring Charges (NRCs) for Resale Services

### Pre-ordering

CLEC Account Establishment Per CLEC	\$ 273.09
Customer Record Search Per Account	\$ 11.69

#### Ordering and Provisioning

Engineered Initial Service Order (ISO) - New Service *	\$ 311.98
Engineered Initial Service Order - As Specified	\$ 123.84
Engineered Subsequent Service Order	\$ 59.61

Non-Engineered Initial Service Order - New Service * Non-Engineered Initial Service Order - Changeover Non-Engineered Initial Service Order - As Specified Non-Engineered Subsequent Service Order	\$ 42.50 21.62 82.13 19.55
Central Office Connect	\$ 12.21
Outside Facility Connect	\$ 68.30
Manual Ordering Charge	\$ 12.17

## Product Specific

NRCs, other than those for Pre-ordering, Ordering and Provisioning, and Custom Handling as listed in this Appendix, will be charged from the appropriate retail tariff. No discount applies to such NRCs.

### **Custom Handling**

Service Order Expedite: Engineered Non-Engineered	\$ \$	35.48 12.59
Coordinated Conversions:		
ISO	\$	17.76
Central Office Connection	\$	10.71
Outside Facility Connection	\$	9.59
Hot Coordinated Conversion First Hour:		
ISO	\$	30.55
Central Office Connection	\$	42.83
Outside Facility Connection	\$	38.34
Hot Coordinated Conversion per Additional Quarter Hour:		
ISO	\$	4.88
Central Office Connection	\$	9.43
Outside Facility Connection	\$	8.37

#### **Application of NRCs**

## Pre-ordering:

CLEC Account Establishment is a one-time charge applied the first time that Phone-Link orders any service from this Agreement.

Customer Record Search applies when Phone-Link requests a summary of the services currently subscribed to by the end-user.

## Ordering and Provisioning:

Engineered Initial Service Order - New Service applies per Local Service Request (LSR) when engineering work activity is required to complete the order, e.g. digital loops.

Non-Engineered Initial Service Order - New Service applies per LSR when no engineering work activity is required to complete the order, e.g. analog loops.

Initial Service Order - As Specified (Engineered or Non-Engineered) applies only to Complex Services for services migrating from TEL USA to Phone-Link. Complex Services are services that require a data gathering form or has special instructions.

Non-Engineered Initial Service Order - Changeover applies only to Basic Services for services migrating from TEL USA to Phone-Link. End-user service may remain the same or change.

Central Office Connect applies in addition to the ISO when physical installation is required at the central office.

Outside Facility Connect applies in addition to the ISO when incremental field work is required.

Manual Ordering Charge applies to orders that require TEL USA to manually enter Phone-Link's order into TEL USA 's Secure Integrated Gateway System (SIGS), e.g. faxed orders and orders sent via physical or electronic mail.

Custom Handling (These NRCs are in addition to any Preordering or Ordering and Provisioning NRCs):

Service Order Expedite (Engineered or Non-Engineered) applies if Phone-Link requests service prior to the standard due date intervals.

Coordinated Conversion applies if Phone-Link requests notification and coordination of service cut over prior to the service becoming effective.

Hot Coordinated Conversion First Hour applies if Phone-Link requests real-time coordination of a service cut-over that takes one hour or less.

Hot Coordinated Conversion Per Additional Quarter Hour applies, in addition to the Hot Coordinated Conversion First Hour, for every 15-minute segment of real-time coordination of a service cut-over that takes more than one hour.

\*Per Tariff: This charge will apply when field work is required for establishment of new resale service. The terms, conditions and rates that apply for this work are described in TEL USA's local service tariffs.